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Attorneys at Law

David B. Sheinbein

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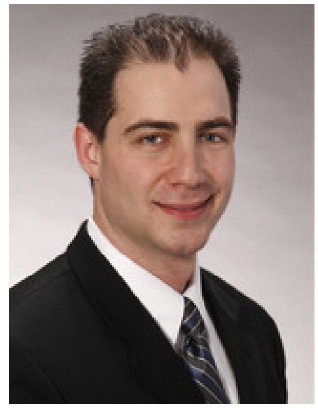

Practice Areas

- Corporate, Securities & Finance
- Real Estate

Education

- University of Miami School of Law, LL.M. in Taxation, 2000, magna cum laude
- Tulane University School of Law, J.D., 1999; Tulane
- Tulane University, B.A., 1996

Bar Admissions

- Texas
- Florida

David Sheinbein maintains a corporate transactional practice, serving both private and public middle-market companies. He represents both buyers and sellers on corporate acquisitions with an average transactional range of **$25-100 million**. Mr. Sheinbein handles transactions that often involve complex negotiations on corporate, securities, finance and real estate issues.

Mr. Sheinbein regularly advises management teams, in-house general counsel, boards of directors and majority shareholders in the development and execution of their corporate strategies. He frequently speaks to professional groups about issues arising in the context of structuring or negotiating a corporate sale or acquisition.

Mr. Sheinbein's goals are to make sure his clients **"receive what they think they are supposed to receive"** in a transaction and **"keep what they receive"** following the transaction. Along with these guiding objectives, he approaches each deal with a view to maintaining client trust and promoting project efficiency. Mr. Sheinbein understands that lasting relationships are built one phone call at a time.

Significant Transactions

Mergers, Acquisitions and Significant Asset Sales

- Represented sellers of well testing business in South America ($70 million sale).
- Represented buyer of energy services company in Eagle Ford shale ($6 million).
- Represented buyer of bankrupt construction supply business with six Texas locations ($5 million).
- Currently serves as "outside general counsel" to professional employer organization and affiliated insurance and finance businesses (includes roll up of competitors and managing organic growth).
- Ongoing corporate representation of broad line food distribution company.
- Represented large, publicly-owned, seismic survey company in $105 million acquisition of competitor.
- Represented buyer in $55 million acquisition of an oil and gas equipment supplier.

David B. Sheinbein, Continued

- Represented energy services company in public debt offering ($50 million).
- Assisted food and beverage producer in corporate reorganization ($18 million in approximate savings to client).
- Assisted in a management buyout of large shipping and platform design firm ($15 million acquisition).
- Served as counsel in the representation of buyer of several concrete asphalt production facilities ($9 million acquisition).
- Assisted in the representation of purchaser in $6 million acquisition of chemical pump manufacturing plants and related real estate assets.
- Represented corrosion resistant alloy company in purchase and rehabilitation of cold pilger machine ($7 million).
- Represented sand and gravel production company in $5 million acquisition of competitor.
- Represented home electronics retailer in regional expansion and $3 million acquisition of business assets.
- Assisted seller in $3 million sale of assets of commercial insurance agency.
- Represented seller of food distribution business and underlying real estate ($112 million sale).
- Represented home builder in $2 million buy-out of outside investors.
- Provides continuous legal representation to management arm of an airport development and privatization group (includes handling employee matters, general corporate and Foreign Corrupt Practices Act program compliance).
- Assisted natural gas storage company in reorganization of corporate assets to limit liability exposure.

Securities: Public and Private Offerings

- Assisted in the representation of an issuer in public security offering ($554 million raised).
- Assisted in the representation of a hedge fund in $175 million private placement of securities.
- Represented issuer in $125 million equity offering and listing on the American Stock Exchange.
- Represented issuer of $110 million Senior Floating Rate Notes.
- Represented retail real estate developer in various equity offerings, debt financings and mixed-use developments ($12 million in equity raised).
- Represented master franchisee of U.S. restaurant chain in Australia and New Zealand, including the raising of $10 million in debt and equity to fund operations.
- Negotiated loan documentation in the financing of construction loans for retail developer.
- Assisted developer of master-plan community in raising capital and partnership issues ($20 million in equity raised).
- Negotiated numerous commodity, financial derivatives (e.g., interest rate and foreign currency swaps) and gas marketing contracts on behalf of publicly-held oil and gas companies.
- Represented investor in structuring oil and gas exploration and production venture (initial funding valued in excess of $8 million).

Real Estate Transactions

- Served as counsel to retail shopping center developer on several land acquisitions ($25 million in the aggregate).

David B. Sheinbein, Continued

- Represented buyer of 7 story office tower in the Galleria area of Houston, Texas ($6 million).
- Represented natural gas storage operator in $18 million acquisition of 600 acres of land for underground storage operations.
- Represented tenants and franchisees in the lease of retail space and negotiation of franchise agreements.
- Represented seller of commercial property in College Station, Texas ($2 million).

Professional Affiliations

- American Bar Association, Business Law Section
- Houston Bar Association